

## FDD-PST

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**From:** Pam Schwallier [queen100@iserv.net]  
**Sent:** Saturday, April 29, 2000 11:07 AM  
**To:** fdd-pst@fns.usda.gov  
**Subject:** COMMENTS ON "FOOD DISTRIBUTION 2000"

As I evaluated the proposed changes, I found two points on which I wanted to comment.

1) The testing of best value contracting" - In the commercial arena, vendors receive and retain business by not only the competitive price of the product, but the quality of the product, timely deliveries, correct billings - all the things that make the transaction easier for the buyer. I believe this approach (in the apple sector, anyway) will be applauded.

2) As we have entered into the "seamless commodity distribution concept" with the DOD, we have encountered examples of "cheating" by distributors. Product has been delivered to commissaries by distributors that does not match the criteria specified by DOD when they are taking direct bids. I can only address apples, but the incorrect size and grade have been purchased and delivered. I am not willing to risk the integrity of the school lunch program and my product by placing the buying and distribution into the hands of yet another party with a personal agenda.

Thank you for allowing me to comment.

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**From:** Pam Schwallier [queen100@iserv.net]  
**Sent:** Saturday, April 29, 2000 11:18 AM  
**To:** fdd-pst@fns.usda.gov  
**Subject:** Industry members of "Food Distribution 2000"

You have stated that industry members were included in the development of the proposed changes. I cannot find who represented the apple industry. We are a large part of the the fresh buys and should have had representation. Please advise.

Thank you,  
Pam Schwallier  
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**From:** Pam Schwallier [queen100@iserv.net]  
**Sent:** Saturday, April 29, 2000 11:24 AM  
**To:** fdd-pst@fns.usda.gov  
**Subject:** Proposed changes "Food Distribution 2000"

While I can appreciate your efforts to streamline vendor/USDA contacts and customer/USDA contacts, I believe that a single contact person cannot possibly know all the facets of Procurement, FNS, Inspection, etc. to answer inquiries or concerns. When we as vendors meet with representatives from each Agency, we are assured that our questions are understood and the concerns swiftly resolved.